6425 9030 Business Development Manager Defense & Space (m/w/d) Tasks:  
  
- Strategic and operational development of key projects  
  
- Market analysis for systematic market development  
  
- Development and implementation of market entry strategies  
  
- Customer-oriented needs and solution analysis  
  
- Expansion of partnerships and customer segments to expand business  
  
- Contract and condition negotiations  
  
- Responsibility throughout the project cycle and checking milestones  
  
  
  
Profile:  
  
- Studies in the field of business administration, industrial engineering or comparable qualifications  
  
- Several years of professional experience in sales  
  
- Knowledge of the aerospace, defense and marine sectors and of public price law would be advantageous  
  
- Commercial knowledge and technical affinity  
  
- Very good knowledge of German and English Business economist (university) Make a career...  
  
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